

LISTA POSTURI / LIST OF POSITIONS

AIMS SalaryMap 2012



| NR. / NO. | DEPARTAMENT / DEPARTMENT | NUME POST / JOB TITLE | NIVEL IERARHIC / JOB LEVEL | CODUL POSTULUI / JOB CODE |
|-----------|---|--|----------------------------|---------------------------|
| 1 | A. MANAGEMENT GENERAL / GENERAL MANAGEMENT | Director General 1 / General Manager 1 | EXE | A1A |
| 2 | | Director General 2 / General Manager 2 | EXE | A1B |
| 3 | | Director General 3 / General Manager 3 | EXE | A1C |
| 4 | B. ADMINISTRAȚIE / ADMINISTRATION | Manager Investiții / Investment Manager | TM | B1 |
| 5 | | Manager Securitate / Security Manager | TM | B2A |
| 6 | | Coordonator Securitate / Security Coordinator | LM | B2B |
| 7 | | Manager Administrativ - Utilități / Facility Manager | MM | B3A |
| 8 | | Coordonator Administrativ - Utilități / Facility Coordinator | LM | B3B |
| 9 | | Inginer Utilități / Facility Engineer | SPEC | B3C |
| 10 | | Asistenta Directorului General / General Manager Assistant | SPEC | B4A |
| 11 | | Secretară de Departament / Team Assistant | SPEC | B4B |
| 12 | | Traducător /Translator | SPEC | B4C |
| 13 | | Specialist Relații Publice și Comunicare / PR Specialist | SPEC | B5 |
| 14 | | Consultant Juridic Senior / Senior Legal Advisor | SPEC | B6A |
| 15 | | Consultant Juridic / Legal Advisor | SPEC | B6B |
| 16 | | Arhivar / Archivist | SPEC | B7 |
| 17 | | Recepționistă / Receptionist | IP | B8 |
| 18 | | Șef echipă lucrători în administrație / Team Leader Administrative Workers | IP | B9A |
| 19 | | Muncitor administrativ / Administrative Worker | IP | B9B |
| 20 | | Îngrijitor / Cleaner | IP | B9C |
| 21 | | Fochist / Stoker | IP | B9D |
| 22 | | Șofer / Driver | IP | B10 |
| 23 | | Paznic / Watchman | IP | B11 |
| 24 | | Director Resurse Umane 1 / Head of Human Resource 1 | TM | C1A |
| 25 | | Director Resurse Umane 2 / Head of Human Resource 2 | TM | C1B |
| 26 | | Manager Resurse Umane / Human Resource Manager | MM | C1C |
| 27 | | Coordonator Resurse Umane / Human Resource Coordinator | LM | C1D |
| 28 | | Consultant Intern Resurse Umane / HR Business Partner | SPEC | C2 |
| 29 | | Specialist Recrutare și Integrare / Recruitment and Induction Specialist | SPEC | C3A |

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| 30 | C. RESURSE UMANE / HUMAN RESOURCE | Specialist Training și Dezvoltare / Training and Development Specialist | SPEC | C3B |
| 31 | | Specialist Salarizare / Payroll Specialist | SPEC | C3C |
| 32 | | Specialist Administrare Personal / Personnel Administration Specialist | SPEC | C3D |
| 33 | | Specialist Comunicare cu Angajații / Employee Communication Specialist | SPEC | C3E |
| 34 | | Specialist gestionare sisteme informatice Resurse Umane / HR Information Systems Specialist | SPEC | C3F |
| 35 | | Generalist Resurse Umane / Human Resource Generalist | SPEC | C4 |
| 36 | | Asistent Resurse Umane / Human Resource Clerk | SPEC | C5 |
| 37 | | Medic Companie / Company Physician | SPEC | C6A |
| 38 | | Asistentă Medicală / Company Nurse | IP | C6B |
| 39 | | D. FINANCIAR / FINANCE | Director Financiar 1 / Head of Finance 1 | TM |
| 40 | Director Financiar 2 / Head of Finance 2 | | TM | D1B |
| 41 | Manager Financiar / Finance Manager | | MM | D1C |
| 42 | Manager Controlling Financiar 1 / Controlling Manager 1 | | MM | D2A |
| 43 | Manager Controlling Financiar 2 / Controlling Manager 2 | | MM | D2B |
| 44 | Contabil Șef / Accounting Manager | | MM | D3 |
| 45 | Coordonator Financiar / Finance Coordinator | | LM | D4 |
| 46 | Contabil Senior / Senior Accountant | | SPEC | D5A |
| 47 | Contabil / Accountant | | SPEC | D5B |
| 48 | Controller Senior/ Senior Controller | | SPEC | D6A |
| 49 | Controller | | SPEC | D6B |
| 50 | Specialist Calculații Costuri Senior / Senior Cost Calculations Specialist | | SPEC | D7A |
| 51 | Specialist Calculații Costuri / Cost Calculations Specialist | | SPEC | D7B |
| 52 | Specialist Trezorerie / Treasurer | | SPEC | D8 |
| 53 | Specialist Recuperări Debite Financiare / Debt Controller | | SPEC | D9 |

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| 54 | | Funcționar Financiar-Contabilitate / Finance - Accounting Clerk | IP | D10 |
| 55 | E. PRODUCȚIE / MANUFACTURING | Director Operațiuni 1 / Head of Operations 1 | TM | E1A |
| 56 | | Director Operațiuni 2 / Head of Operations 2 | TM | E1B |
| 57 | | Manager Operațiuni / Operations Manager | MM | E1C |
| 58 | | Manager Îmbunătățire Continuă / Continuous Improvement Manager | MM | E2A |
| 59 | | Specialist Îmbunătățire Continuă / Continuous Improvement Specialist | SPEC | E2B |
| 60 | | Tehnician Îmbunătățire Continuă / Continuous Improvement Clerk | IP | E2C |
| 61 | | Manager Management de Proiect sau Program / Project or Program Management Manager | TM | E3A |
| 62 | | Manager de Proiect sau Program Senior / Senior Program or Project Manager | MM | E3B |
| 63 | | Manager de Proiect sau Program / Program or Project Manager | LM | E3C |
| 64 | | Manager Producție 1 / Production Manager 1 | TM | E4A |
| 65 | | Manager Producție 2 / Production Manager 2 | TM | E4B |
| 66 | | Manager Producție 3 / Production Manager 3 | MM | E4C |
| 67 | | Șef de secție / Area Manager | MM | E4D |
| 68 | | Șef de Schimb / Shift Coordinator | LM | E4E |
| 69 | | Șef de Echipă / Team Leader | DP | E4F |
| 70 | | Tehnician Producție / Production Technician | DP | E5A |
| 71 | | Muncitor cu Calificare Înaltă / Highly Skilled Worker | DP | E5B |
| 72 | | Muncitor Policalificat la locul de muncă / Multi-skilled Worker | DP | E5C |
| 73 | | Muncitor Calificat la locul de muncă / Qualified Worker | DP | E5D |
| 74 | | Muncitor Începător / În curs de calificare | DP | E5E |
| 75 | Junior Qualified Worker | | | |
| 76 | Muncitor Necalificat / Unqualified Worker | DP | E5F | |
| 77 | Șef de echipă manipulanți materiale în secția de producție / Line Feeder Team Leader | DP | E6A | |
| 78 | Manipulant materiale în secția de producție / Line Feeder | DP | E6B | |

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| 79 | | Şef de echipă instructori producție / Team Leader Production Trainers | IP | E7A |
| 80 | | Instructor producție / Production Trainer | IP | E7B |
| 81 | | Analist producție / Production Analyst | SPEC | E8A |
| 82 | | Funcționar producție / Production Clerk | IP | E8B |
| 83 | F. MANAGEMENTUL CALITĂȚII / QUALITY MANAGEMENT | Director Calitate 1 / Head of Quality Management 1 | TM | F1A |
| 84 | | Director Calitate 2 / Head of Quality Management 2 | TM | F1B |
| 85 | | Manager Calitate / Quality Manager | MM | F1C |
| 86 | | Coordonator Calitate / Quality Coordinator | LM | F1D |
| 87 | | Inginer Sistem Calitate Senior / Senior Quality System Engineer | SPEC | F2A |
| 88 | | Inginer Sistem Calitate / Quality System Engineer | SPEC | F2B |
| 89 | | Inginer Asigurarea Calității la Furnizori Senior / Senior Supplier Quality Engineer | SPEC | F3A |
| 90 | | Inginer Asigurarea Calității la Furnizori / Supplier Quality Assurance Engineer | SPEC | F3B |
| 91 | | Inginer Reclamații Clienti Senior / Senior Customer Quality Engineer | SPEC | F4A |
| 92 | | Inginer Reclamații Clienti / Customer Quality Engineer | SPEC | F4B |
| 93 | | Inginer Control Proces Calitate Senior / Senior Quality Process Control Engineer | SPEC | F5A |
| 94 | | Inginer Control Proces Calitate / Quality Process Control Engineer | SPEC | F5B |
| 95 | | Şef de Echipă Controlul Calității / Quality Control Team Leader | IP | F6A |
| 96 | | Tehnician Controlul Calității / Quality Control Technician | IP | F6B |
| 97 | | Inspector Controlul Calității / Quality Control Inspector | IP | F6C |
| 98 | | Şef de Laborator / Lab Coordinator | LM | F7A |
| 99 | | Inginer Teste de Laborator / Lab Tests Engineer | SPEC | F7B |
| 100 | Tehnician Laborator / Lab Technician | IP | F7C | |

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| 101 | | Metrolog / Calibration Technician | IP | F7D |
| 102 | | Auditor Intern de Calitate / Quality Internal Auditor | SPEC | F8 |
| 103 | | Funcționar Departament Calitate / Quality Department Clerk | IP | F9 |
| 104 | G. TEHNIC / ENGINEERING | Director Tehnic 1 / Head of Engineering 1 | TM | G1A |
| 105 | | Director Tehnic 2 / Head of Engineering 2 | TM | G1B |
| 106 | | Manager Tehnic / Engineering Manager | MM | G1C |
| 107 | | Manager Cercetare–Dezvoltare / Research& Development Manager | MM | G1D |
| 108 | | Manager Întreținere / Maintenance Manager | MM | G1E |
| 109 | | Coordonator Tehnic / Engineering Coordinator | LM | G1F |
| 110 | | Inginer Proiectant Senior / Senior Design Engineer | SPEC | G2A |
| 111 | | Inginer Proiectant / Design Engineer | SPEC | G2B |
| 112 | | Desenator Tehnic / Technical Design Clerk | IP | G2C |
| 113 | | Inginer de Produs Senior / Senior Product Engineer | SPEC | G3A |
| 114 | | Inginer de Produs / Product Engineer | SPEC | G3B |
| 115 | | Inginer de Proces Senior / Senior Process Engineer | SPEC | G4A |
| 116 | | Inginer de Proces / Process Engineer | SPEC | G4B |
| 117 | | Inginer de Timpi și Metode Senior / Senior Industrial Engineer | SPEC | G5A |
| 118 | | Inginer de Timpi și Metode / Industrial Engineer | SPEC | G5B |
| 119 | | Inginer Echipamente de Testare Senior / Senior Test Engineer | SPEC | G6A |
| 120 | | Inginer Echipamente de Testare / Test Engineer | SPEC | G6B |
| 121 | | Inginer Introducere Produse Noi Senior / Senior NPI Engineer | SPEC | G7A |
| 122 | | Inginer Introducere Produse Noi / NPI Engineer | SPEC | G7B |
| 123 | | Inginer Întreținere Senior / Senior Maintenance Engineer | SPEC | G8A |
| 124 | Inginer Întreținere / Maintenance Engineer | SPEC | G8B | |
| 125 | Specialist DTP / DTP Specialist | SPEC | G9 | |
| 126 | Specialist Controlul Documentelor / Document Control Specialist | SPEC | G10 | |

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| 127 | | Tehnician Departamentul Tehnic / Technical Department Technician | IP | G11 |
| 128 | | Functionar Departament Tehnic / Technical Department Clerk | IP | G12 |
| 129 | | Şef atelier întreţinere / Team Leader Maintenance | IP | G13A |
| 130 | | Electrician întreţinere / Maintenance Electrician | IP | G13B |
| 131 | | Mecanic de întreţinere / Maintenance Mechanic | IP | G13C |
| 132 | | Electronist întreţinere / Maintenance Electronics Worker | IP | G13D |
| 133 | | Gestionar magazine piese de schimb / Spare Parts Storekeeper | IP | G13E |
| 134 | H. LOGISTICĂ / SUPPLY CHAIN MANAGEMENT | Director de Logistică 1 / Head of Supply Chain 1 | TM | H1A |
| 135 | | Director de Logistică 2 / Head of Supply Chain 2 | TM | H1B |
| 136 | | Manager Logistică / Logistic Manager | MM | H1C |
| 137 | | Manager Planificare / Planning Manager | MM | H1D |
| 138 | | Coordonator în Departament Logistică / Logistic Coordinator | LM | H1E |
| 139 | | Manager Depozit / Warehouse Manager | MM | H2A |
| 140 | | Coordonator Depozit / Warehouse Coordinator | LM | H2B |
| 141 | | Manager Inventar / Inventory Manager | LM | H3A |
| 142 | | Analist Inventar / Inventory Analyst | SPEC | H3B |
| 143 | | Specialist Logistică / Logistic Specialist | SPEC | H4A |
| 144 | | Funcţionar Logistică / Logistic Clerk | IP | H4B |
| 145 | | Specialist Vamă / Customs Specialist | SPEC | H5A |
| 146 | | Funcţionar Vamă / Customs Clerk | IP | H5B |
| 147 | | Specialist Transport / Transport Specialist | SPEC | H6A |
| 148 | | Funcţionar Transport / Transport Clerk | IP | H6B |
| 149 | | Planificator Producţie Senior / Senior Production Planner | SPEC | H7A |
| 150 | | Planificator Producţie / Production Planner | SPEC | H7B |
| 151 | | Planificator materiale Senior / Senior Material Planner | SPEC | H7C |
| 152 | | Planificator materiale / Material Planner | SPEC | H7D |
| 153 | | Planificator comenzi Senior / Senior Customer Orders Planner | SPEC | H7E |
| 154 | Planificator comenzi / Customer Orders Planner | SPEC | H7F | |
| 155 | Funcţionar Planificare / Planning Clerk | IP | H7G | |

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|-----------|---------------------------------|--|----------------------------|---------------------------|
| 156 | | Gestionar Depozit / Storekeeper | IP | H8A |
| 157 | | Şef Schimb Depozit / Warehouse Shift Leader | IP | H8B |
| 158 | | Şef Echipă Depozit/ Warehouse Team Leader | IP | H8C |
| 159 | | Operator Depozit / Warehouse Operator | IP | H8D |
| 160 | | Motostivuatorist / Forklift Driver | IP | H8E |
| 161 | | Manipulant / Material Handler | IP | H8F |
| 162 | | Controlor Stocuri / Stock Controller | IP | H8G |
| 163 | | Specialist gestionare sisteme informatice Logistica / Logistics Information System Specialist | SPEC | H9A |
| 164 | | Operator calculator / Computer Operator | IP | H9B |
| 165 | | Şofer camion marfă / Truck Driver | IP | H10 |
| 166 | I. ACHIZIȚII/ PURCHASING | Director Achiziții 1 / Head of Purchasing 1 | TM | I1A |
| 167 | | Director Achiziții 2 / Head of Purchasing 2 | TM | I1B |
| 168 | | Manager Achiziții / Purchasing Manager | MM | I1C |
| 169 | | Coordonator Achiziții / Purchasing Coordinator | LM | I1D |
| 170 | | Manager de proiect Achiziții sau Achizitor Strategic / Purchasing project manager or Strategic Buyer | SPEC | I2 |
| 171 | | Achizitor Materiale Directe Senior / Senior Direct Materials Buyer | SPEC | I3A |
| 172 | | Achizitor Materiale Directe / Direct Materials Buyer | SPEC | I3B |
| 173 | | Achizitor Materiale Indirecte și Servicii Senior / Senior Indirect Materials and Services Buyer | SPEC | I4A |
| 174 | | Achizitor Materiale Indirecte și Servicii / Indirect Materials and Services Buyer | SPEC | I4B |
| 175 | | Funcționar Achiziții / Purchasing Clerk | IP | I5 |
| 176 | | Director Tehnologia Informației 1 / Head of Information Technology 1 | TM | J1A |
| 177 | | Director Tehnologia Informației 2 / Head of Information Technology 2 | TM | J1B |
| 178 | | Manager IT / IT Manager | MM | J1C |
| 179 | | Coordonator IT / IT Coordinator | LM | J1D |

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| 180 | J. TEHNOLOGIA INFORMAȚIEI / INFORMATION TECHNOLOGY | Administrator de Sistem Senior / Senior System Administrator | SPEC | J2A |
| 181 | | Administrator de Sistem / System Administrator | SPEC | J2B |
| 182 | | Administrator ERP / ERP Administrator | SPEC | J3A |
| 183 | | Specialist suport ERP Senior / Senior ERP Support Specialist | SPEC | J3B |
| 184 | | Specialist suport ERP / ERP Support Specialist | SPEC | J3C |
| 185 | | Analist Securitate IT Senior / Senior IT Security Analyst | SPEC | J4A |
| 186 | | Analist Securitate IT / IT Security Analyst | SPEC | J4B |
| 187 | | Dezvoltator Software Intern Senior / Senior Software Developer | SPEC | J5A |
| 188 | | Dezvoltator Software Intern / Software Developer | SPEC | J5B |
| 189 | | Specialist Help Desk Senior / Senior Help Desk Specialist | SPEC | J6A |
| 190 | | Specialist Help Desk / Help Desk Specialist | SPEC | J6B |
| 191 | Tehnician IT / IT Technician | IP | J7 | |
| 192 | K. SECURITATEA MUNCII ȘI PROTEȚIA MEDIULUI / HEALTH & SAFETY & ENVIRONMENT | Manager Securitatea Muncii și Protecția Mediului / Health & Safety & Environment Manager | TM | K1A |
| 193 | | Coordonator Securitatea Muncii și Protecția Mediului / Health & Safety & Environment Coordinator | MM | K1B |
| 194 | | Responsabil Securitatea Muncii și Protecția Mediului / Health & Safety & Environment Responsible | SPEC | K2A |
| 195 | | Specialist Securitatea Muncii / Health & Safety Specialist | SPEC | K2B |
| 196 | | Tehnician Securitatea Muncii / Health & Safety Technician | IP | K2C |
| 197 | | Specialist Protecția Mediului / Environment Specialist | SPEC | K3A |
| 198 | | Tehnician Protecția Mediului / Environment Technician | IP | K3B |
| 199 | | Tehnician PSI / PSI Technician | IP | K4 |
| 200 | L. VÂNZĂRI / SALES | Director Național de Vânzări / National Sales Manager | TM | L1 |
| 201 | | Director Regional de Vânzări / Regional Sales Manager | MM | L2A |
| 202 | | Supervizor Zonal de Vânzări / Sales Supervisor | LM | L2B |
| 203 | | Reprezentant Vânzări de Teren / Territory Sales Representative | SPEC | L2C |
| 204 | | Reprezentant Client Cheie / Key Account Manager | SPEC | L2D |
| 205 | | Inginer Vânzări / Sales Engineer | SPEC | L2E |
| 206 | | Specialist Vânzări din birou / Desk Sales Specialist | SPEC | L2F |

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| 207 | | Coordonator Marketing / Marketing Coordinator | LM | L3A |
| 208 | | Specialist Marketing / Marketing Specialist | SPEC | L3B |
| 209 | | Coordonator Service Garanție / Customer Service Coordinator | LM | L4A |
| 210 | | Inginer Service-Garanție / Customer Service Engineer | SPEC | L4B |
| 211 | | Tehnician Service-Garanție / Customer Service Technician | IP | L4C |
| 212 | | Asistent Vânzări / Sales Assistant | SPEC | L4D |